

October 22, 2007

On behalf of everyone at V.i.P.S., thank you for allowing us to serve you and your district with Infinite Campus. V.i.P.S. recognizes you had many options to choose from when you chose to work with us. We highly value our partnership with your district and look forward to continuing to serve you.

The recent decision made by Infinite Campus to not renew our Channel Partner Agreement has created confusion among all users. A Channel Partner Agreement is our contract with Infinite Campus to provide sales, implementation and support for Infinite Campus customers in Iowa. It is also their agreement to share a percentage of the license and support investment with us for the service we provide.

CIC, the new Channel Partner Infinite Campus is introducing has already contacted our team in attempt to hiring them away. Fortunately, for both V.i.P.S. and you, they have decided to stay with V.i.P.S. and continue to provide service and support for our Iowa customers as we release multiple software solutions specifically developed for Iowa Schools.

The decision does not prohibit V.i.P.S. from providing you with integration, data assistance, custom reporting or value added support similar to an outside technical support contract you may have with another company providing networking or programming services for your schools. We would appreciate the opportunity to meet with you and anyone else from your staff to discuss any concerns you may have and our plan for moving forward.

Thank you for your patronage. We look forward to continuing to serve you.

Sincerely,

*Scott, Mark, Jeremy, Keith, Gene & Richard*

Aka: The Iowa Customer Satisfaction Super Heroes

