

Territory Manager - Sales

We currently have a Territory Manager position available for in our Sales Department covering the NW Iowa territory.

Supporting educators isn't just our specialty, it's our passion. From basic school furniture to curriculum-based solutions, V.i.P.S.' unmatched selection of quality, value-driven education products, services and programs has been assembled to help educators and their students succeed.

This individual will be responsible for selling our suite of products to educational institutions and potentially private businesses. Planning, directing and coordinating sales opportunities for all assigned products and services within the assigned territories and accounts are a few of the key functions along with maintaining high levels of customer satisfaction, pipeline and forecast management. To be successful in this position, you must be organized and able to prioritize, possess strong interpersonal skills, the ability to problem solve and be an independent worker while functioning as part of a team.

Qualifications include a 4 year college degree or equivalent related education, superior verbal and written communication skills, excellent planning, organizational and prioritization skills – to name a few.

Travel Requirements:

Travel requirement ranges from 60% to 80% of the time based on seasonality and includes irregular overnight and occasional weekend trips.

Please email resume to Becky@vipschools.com.

V.i.P.S.

www.vipschools.com